

Message Text

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PAGE 01 DAR ES 01932 060942Z
ACTION COME-00

INFO OCT-01 AF-10 ISO-00 EB-08 /019 W
-----034695 060948Z /14/10
P 050825Z MAY 78
FM AMEMBASSY DAR ES SALAAM
TO SECSTATE WASHDC PRIORITY 8512

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C O R R E C T E D C O P Y (TEXT CORRECTED PARA 1.)

E.O. 11652: N/A
TAGS: BENC, BAGB, TZ
SUBJECT: MAJOR PROJECT: DAKAWA RICE PROJECT

REF: (A) DAR ES SALAAM 1793, (B) STATE 101319

PLEASE PASS ORALLY TO HAWAIIAN AGRONOMICS FOLLOWING INFORMATION,
WHICH SHOULD BE HANDLED WITH DISCRETION.

1. NAFCO PROJECT COORDINATOR, KIKAHO, CONFIRMED PARA. 1
REF. B TO EFFECT THAT NAFCO DID NOT CONSIDER HAWAIIAN AGRONOMICS
(HA) PROPOSAL BECUSE IT NOT RECEIVED AT NAFCO PRIOR 30 MARCH
EVALUATION. FOR PAST WEEK EMBASSY ECON/COMM SECTION HAS
BEEN ENGAGED IN INTENSE AND DIFFICULT DISCUSSIONS WITH KIKAHO
AND NAFACO GENMAN KADURI. NAFCO HAS NOW AGREED PRESENT
HA'S CASE TO EVALUATION COMMITTEE ON 8 MAY. AS COMMITTEE
CHAIRMAN, KADURI IS SENSITIVE ABOUT INTEGRITY OF BID PROCESS
AND DID NOT WANT TO MAKE DECISION BY HIMSELF ON WHETHER
TRANSPORT MIX-UP JUSTIFIED HA'S INCLUSION. KADURI AND KIKAHO
IMPLIED, HOWEVER, THEY HAD REVIEWED PROPOSAL AND WOULD LOOK
FAVORABLY ON ITS BEING FORMALLY CONSIDERED.

2. BELOW IS BACKGROUND IN DELIVERY MIX-UP.

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A) UPON ARRIVAL ON 22 MARCH, PACKAGE TURNED OVER BY BRITISH
AIRWAYS TO AIR TANZANIA, ITS CARGO AGENT. AIR TANZANIA ON 23
MARCH MAILED ARRIVAL NOTICE TO NAFCO.

B) NAFCO CLAIMS ARRIVAL NOTICE REACHED THEM THREE DAYS LATER
AND WAS ROUTINELY TURNED OVER TO ITS CLEARING AND FORWARDING
AGENT.

C) CLEARING COMPANY PAID STORAGE CHARGES ON 5 APRIL BUT DID NOT ACTUALLY CLEAR PARCEL THROUGH CUSTOMS UNTIL 12 APRIL.

3. NAFCO ARGUED IT UNDER NO OBLIGATION TO PICK UP BID PROPOSALS AND THAT IT NOT ALLOWED UNDER INTERNATIONAL PROCEDURES TO ACCEPT PROPOSALS AFTER CLOSING DATE, INFORMALLY EXTENDED TO 30 MARCH. EMBASSY SEARCHED OUT RELEVANT DOCUMENTS AND RECEIPTS TO ARGUE HA NOT AT FAULT IN DELAY.

4. BOTH KADURI AND KIKAHO EXPRESSED APPRECIATION OF US AGRICULTURE EXPERTISE AND A GENERAL INTEREST IN WORKING WITH US AGROBUSINESS FIRMS. WHILE UNABLE DISCUSS SELECTION CRITERIA AND STANDING OF US TENDERS AT THIS TIME, KADURI SAID HE WILLING MEET WITH US FOLLOWING FINAL SELECTION TO REVIEW STRENGTHS AND WEAKNESSES OF PROPOSALS BY US FIRMS. WE UNDERSTAND THAT ALTHOUGH NO US FIRM WAS "SHORTLISTED" (TWO BRITISH, TWO GERMAN AND A NORTHKOREAN WERE), THERE IS POSSIBILITY THAT OTHER US FIRMS BESIDES HA MAY BE RECONSIDERED PRIOR FINAL SELECTION.

5. EMBASSY BELIEVES FURTHER REPRESENTATIONS AT THIS TIME WOULD PROVE COUNTERPRODUCTIVE AND THAT WE SHOULD NOW WAIT AND SEE. WOULD WELCOME USDOC AND HA COMMENTS.
SPAIN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 05 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978DARES01932
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Executive Order: N/A
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Handling Restrictions: n/a
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ISecure: 1
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Litigation Codes:
Litigation History:
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Message ID: 26dbcba3-c288-dd11-92da-001cc4696bcc
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Original Classification: LIMITED OFFICIAL USE
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Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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